CHANCE CRUMP

Solutions Engineer | Customer Discovery, Web Apps, Systems

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I sit down with people who run real businesses, figure out what is actually slowing them down, and build the thing that fixes it. Three client projects shipped in 2026, including a dispatch app running a 98-person contractor roster. Before code I sold for AT&T as a top 3 seller in a record-setting store. Today I work a jobsite full time, so I know how work gets done outside of a demo.

EXPERIENCE

Founder and Solutions Developer | Chance IT Studio LLC — Jan 2026 to Present

- Run the whole client cycle myself: discovery call, scope, flat-rate quote, demo, build, launch, and support after.
- **SmokeSignal Dispatch:** A contractor was dispatching crews by group text. Built a real-time dispatch app that sends jobs out to his 98-tradesman roster. WebSockets, Supabase (Postgres), Twilio SMS, Netlify. Co-own the product with the client.
- **TCMVP:** Transaction management for real estate coordinators. Every contract in one place, deadlines emailed to the right team automatically, Stripe billing. Cloudflare Workers and Supabase. Live now with a working coordinator as the design partner.
- **Twin Rivers:** Built and host a website for a contractor too busy to deal with one. It has not needed his attention since launch and his phone is still ringing.
- Computer repair, setup, and custom PC builds for local homes and small businesses. Explain the problem in plain words and quote a flat price before touching anything.

Journeyman Laborer | Laborers' Local 218 — 2023 to Present

- Full-time on construction jobsites. Show up early, work safe, and get it done with whoever is on the crew that day.
- Seeing how crews actually communicate in the field is where SmokeSignal and my concrete calculator app (GlovesOn) came from.

Sales Representative | Red Skye Wireless (AT&T Authorized Retailer) — 2014 to 2015

- Hit quota almost every month and finished as a top 3 seller in my store. Our store set Red Skye Wireless sales records.
- Talked customers through plans and devices and matched them to what they would actually use, not the most expensive thing on the wall.

SYSTEMS

Home Lab | four nodes, public repo with architecture docs and decision log — Ongoing

- Docker Compose services, ZFS mirrored NAS, Caddy reverse proxy with internal TLS, Tailscale mesh, Ansible bootstrap, self-hosted Git mirror, and local LLMs (Ollama).

SKILLS

Client-facing	Discovery calls, scoping, demos, flat-rate quoting, onboarding, explaining tech to non-tech people
Web	JavaScript, HTML/CSS, Node, Supabase (Postgres), Cloudflare Workers and Pages, Netlify, Stripe, Twilio, Git/GitHub
Systems	Linux (Ubuntu Server), Docker, ZFS, Samba, Caddy, Tailscale, Ansible, DNS and home networking, PC hardware

EDUCATION AND CERTS

- **Lewis and Clark Community College**: Associate of Science, one semester left (enrolling Spring 2027)
- **The Odin Project**: Foundations complete, Full Stack JavaScript in progress